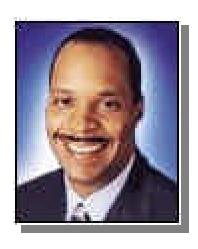
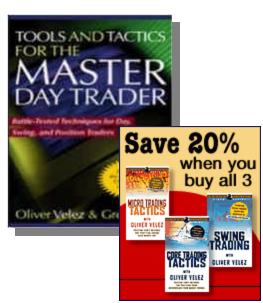


#### **Pristine.com Presents**

# Swing Trading Tactics



With
Oliver L. Velez



Founder of Pristine.com, and Author of the best selling book, Tools and Tactics for the Master Day Trader

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# **Trading Disclaimer**

It should not be assumed that the methods, techniques, or indicators presented in this book will be profitable or that they will not result in losses. Past results are not necessarily indicative of future results. Examples in this book are for educational purposes only. This is not a solicitation of any order to buy or sell.

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#### Swing Trading can result in large losses and may not be an activity suitable for everyone.

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#### Part I

# Introduction



### **Charting Time Frames**

There are six major times frames available to market players, all of which can be grouped into three broader categories:

Long term; Intermediate term; and Short term.



## **Charting Time Frames**

#### Long term

Used for academic purposes and cyclical analysis

Yearly Charts (each bar = 240 trading days)

Used for academic studies and tests

Monthly Charts (each bar = 20 trading days)

Used by academics and long-term investors



# **Monthly Chart**





## **Charting Time Frames**

#### Intermediate term

Used for swing trading & core trading

#### Weekly Charts (each bar = 5 trading days)

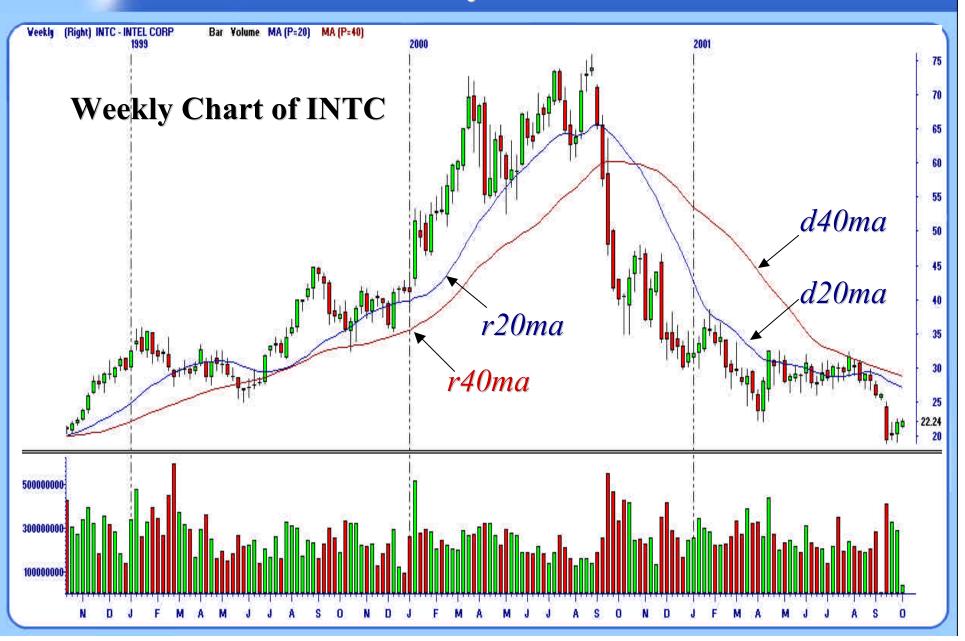
Visited occasionally by swing traders and also used by some long-term investors. We encourage our traders to visit weekly charts once per week

#### Daily Charts (each bar = 1 full trading day)

This is the domain of the swing trader. It is where the swing trader will spend 90% of his time and get nearly 95% of his entry and exit signals



# **Weekly Chart**





# **Daily Chart**





#### **Charting Time Frames**

#### **Short term**

Used for Micro-Trading

#### **Hourly Charts (each bar = 60 minutes)**

Visited by day traders at times to eliminate noise and to gain a clearer perspective of the overall trend. A great time frame for 2-day plays

#### Intra-day (15- & 5-minute trading bars)

This is where the day trader and the scalper live their entire lives. Nearly all entry and exit points are derived in these time frames



# **Hourly Chart**





#### 5- & 15-Min Charts





### **Combining Time Frames**

#### **Pristine Tip**

For our purposes, there are two types of trading: **Wealth Trading** and **Income Trading**. The wealth trader, while making occasional visits to monthly charts, will use the weekly and daily charts for all of his trading signals. The income trader, while occasionally visiting the daily chart, will use the 2, 5, and 15-min time frames for most of his trading signals. Note that there is always an effort to combine two or more times frames. The market player who uses more than one time frame in his analysis will experience a higher degree of trading accuracy. Remember this, as it is the most important key to understanding why nearly perfect setups in one time frame can and do fail at times.



# Trading Styles

There are **four major styles** of trading available to market players, all of which can be grouped into **two categories**:

Wealth Building Style Income Producing Style



#### **Trading Styles**

#### Wealth Building

- 1. Core Trading (weeks to months). This wealth-building style of trading attempts to capture major trends in the market and/or underlying stock. Most traders will use this style for longer term accounts such as IRAs, KEOGHs and other less time sensitive accounts. Weekly charts are used for Core Trading.
- 2. Swing Trading (2 to 10 days). This wealth-building style of trading is designed to capture short-term swings in an on-going trend, while side stepping the brief countertrend moves. It attempts to take advantage of a very overlooked niche, one that is too short for large institutions and too long for day traders. Daily charts are used for Swing Trading.

Note: Pristine's trading philosophy calls for having at least one of the two wealth-building trades always at work. Some of the country's top traders have amassed very large sums of money utilizing one or both of these styles in their trading programs.



### **Trading Styles**

#### **Income Producing**

- 1. Guerilla Trading (1 to 2 days). This income producing style utilizes a sniper's hit and run approach. It looks to buy a stock on Tuesday, for instance, and sell it on Wednesday. Conversely, it calls for shorting a stock on one day, only to cover it the next day. Daily and Hourly charts are used for Guerilla Trading.
- 2. Micro-Trading (seconds to hours). This income producing style is what most people refer to as day trading. Some refer to it as scalping, and it serves as the foundation for anyone who wants to make a living from the markets. 5- and 15-minute charts are used for Micro-trading.

Note: Pristine's philosophy calls for specializing in both Guerilla and Micro Trading, and always having one or both of the styles at work. These are the styles on which most professional traders focus.

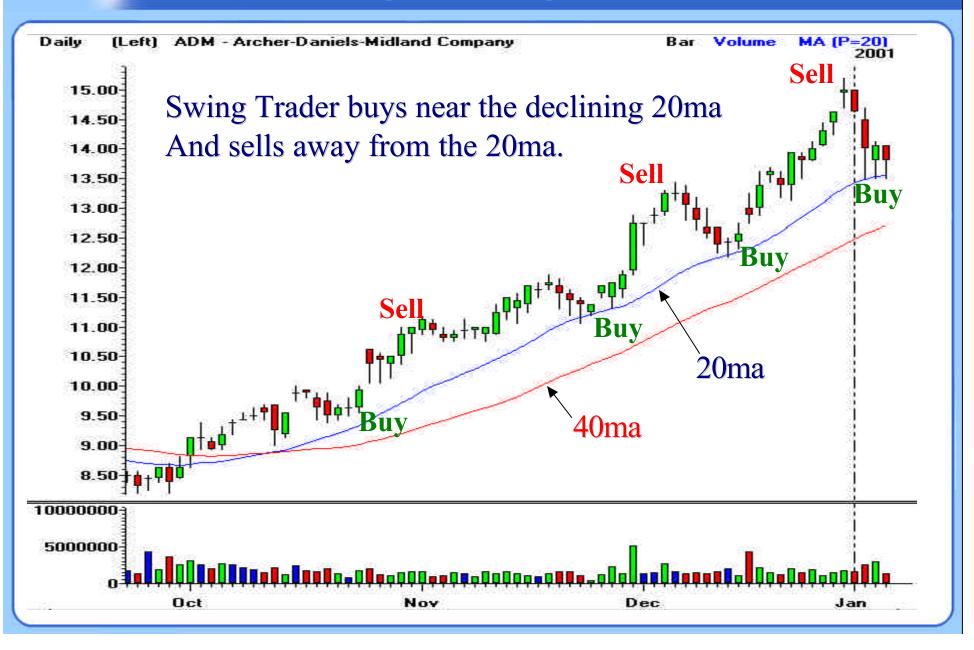


# **Core Trading Chart**





# **Swing Trading Chart**





### **Swing Trading Tools**

# Tools of the Swing Trade

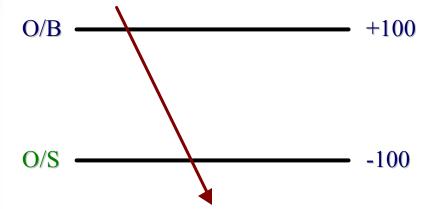
<u>Charting Tools:</u> Daily charts displayed in Japanese Candlestick form.

Technical Tools: Color coded volume; 20 & 40
period 'simple' moving averages,
and a 5 period Commodity
Channel Index (CCI-5).

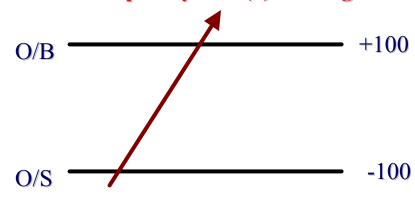


# **Commodity Channel Index (CCI-5)**

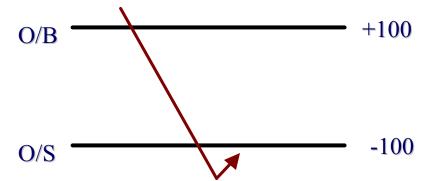
#### **Anticipatory CCI(5) Buy Signal**



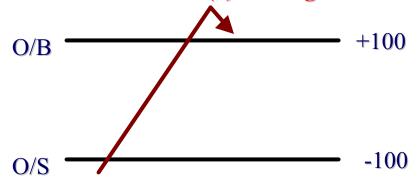
#### **Anticipatory CCI(5) Sell Signal**



#### **Pristine CCI(5) Buy Signal**



#### **Pristine CCI(5) Sell Signal**



**Note:** Pristine looks for buy signals in uptrends & sell signals in downtrends.



# Daily Chart w/ Volume & CCI(5)





#### **Understanding Candlesticks**

#### **Commentary**

The main difference between Japanese Candlestick analysis and Western Bar chart analysis is that the <u>Japanese place the highest importance on the relationship between</u> the open and close of the same day, while the <u>Westerners place the importance on the</u> close as it relates to the prior period's close. Note: As long as the underlying stock closes higher than the prior day's close, Western thought says it's positive; however, according to the Japanese view, this is not necessarily the case. If on an up day, the stock closes below its open, the Japanese would regard it as negative. **Example:** Monday's close = \$39. Tuesday's open = \$40.75. Tuesday's close = \$39.75. The Western view: "Positive action because the stock was up ¾ on the day." Japanese view: "Negative action because the stock closed sharply below its opening price of \$40.75."

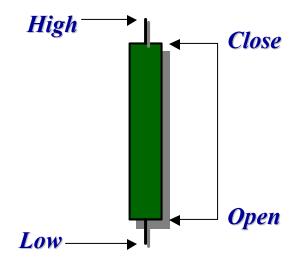
#### **Important:**

We regard the latter view as more accurate and useful for traders. This is why we exclusively use candlestick bar charts in our trading analysis in all time frames.

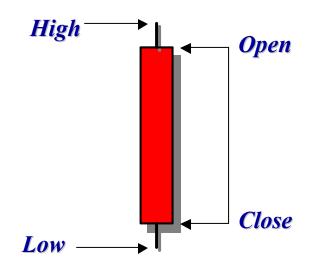


#### The Battle with Candles

# **Determining Who Won The Battle**



**Bulls Win** 



**Bears Win** 



### An Important Statistical Fact

#### Pristine Tip:

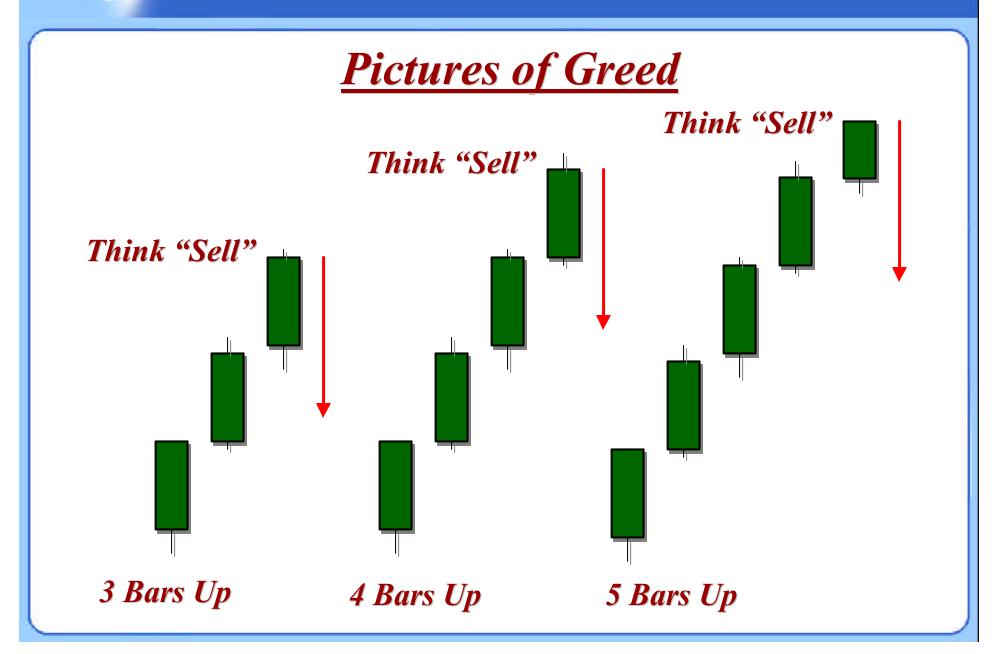
Bulls and Bears cannot consistently win more than 5 battles in a row. Each side typically surrenders to the other after 3 to 5 battles won.

However...

If the Bulls or Bears win significantly more than 5 battles in a row, <u>a catastrophic loss will be the</u> <u>price</u> paid for such an abnormal winning streak.

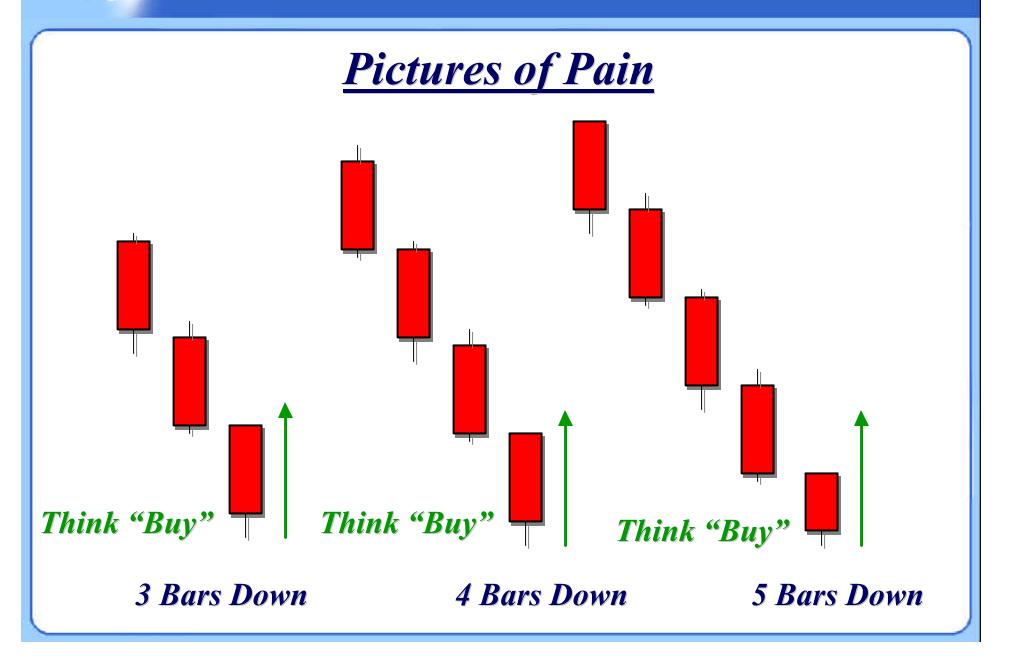


#### 3 to 5 Bar Rallies – Think Sell



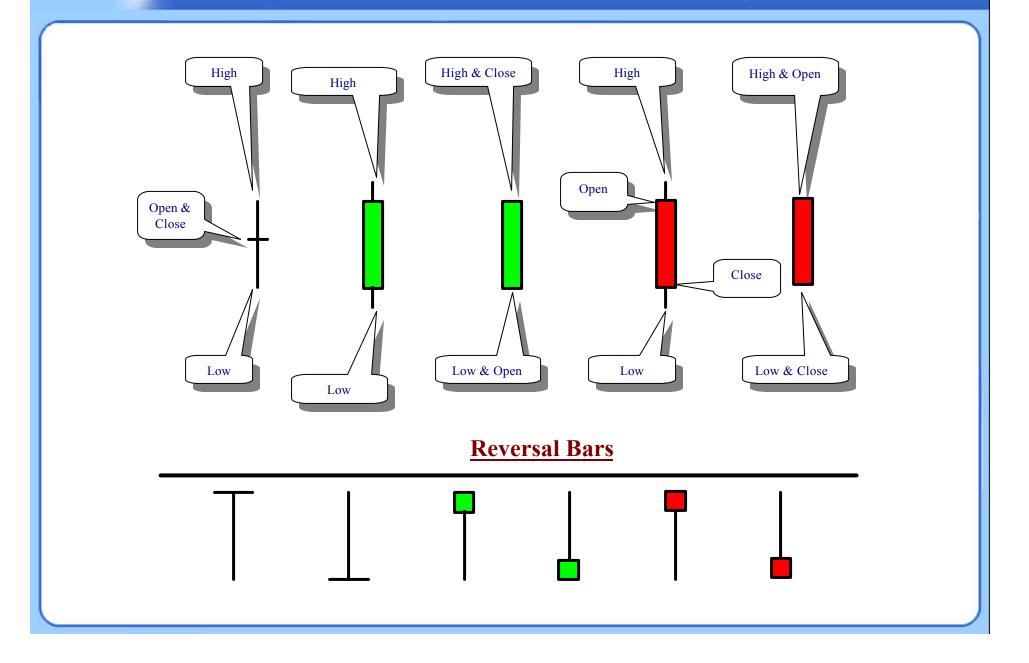


#### 3 to 5 Bar Declines – Think Sell





# **Candlestick Summary**





#### Part II

# The Foundation



### **Building Blocks to Trading Mastery**

#### Introduction

In this section, we will reveal a few simple keys to understanding how the market works. The following concepts form the cornerstone of any and every sound trading technique or tactic. After gaining a clear understanding of these building blocks, the trader will never again find himself confused and not knowing what to do. In fact, once these powerful but simple concepts are mastered and understood, the trader will rarely find himself on the wrong side of the market. And over 65% of all trading losses can be attributed to being on the wrong side of the market.

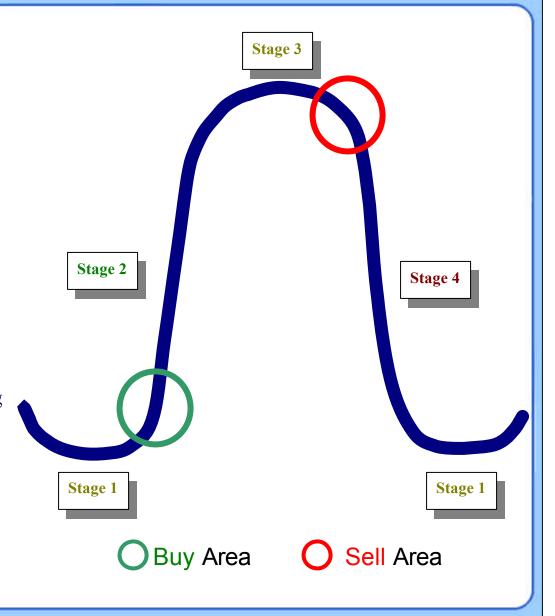
#### The Market's Basic Unit (Atom) and its 4 Stages

# Building Block One

• This is the only movement a stock can make. There is no other motion possible.

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- The entire life of a stock is comprised of this cycle repeated time and time again.
- This cycle forms the basis for predicting price movement.
- The Basic Unit helps the trader know the current status as well as what's next.
- The key to trading successfully is knowing where you are in the cycle.
- There is only one way to play this cycle successfully, and only one way to lose.



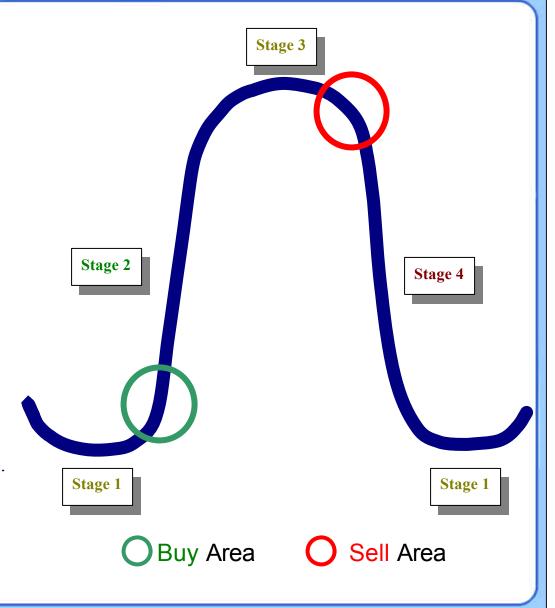
#### The Market's Basic Unit (Atom) and its 4 Stages

# Building Block One

• In Stage 2, the Pristine Trader focuses on buying.

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- In Stage 4, the Pristine Trader focuses on shorting.
- In Stage 1 & 3, the Pristine Trader can focus on both, buying and shorting.
- Stage 1 to Stage 1 can span over decades (macro), or minutes (micro).
- This Cycle is made up of 3 primary trends.

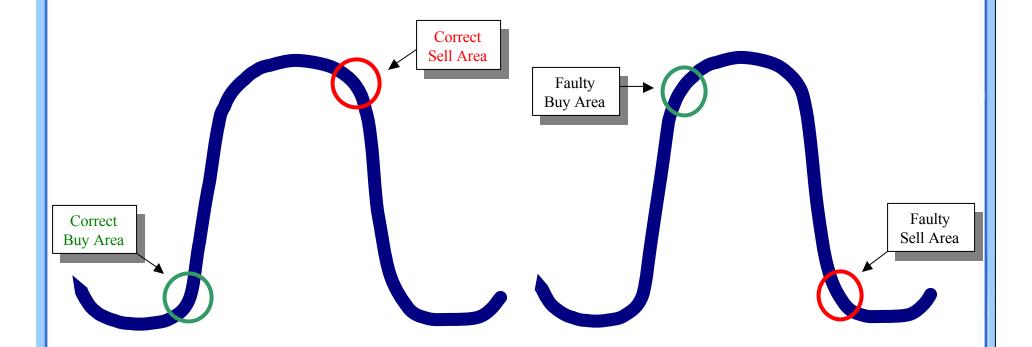




#### The Only Way To Win or Lose

The Only Way To Win

The Only Way To Lose

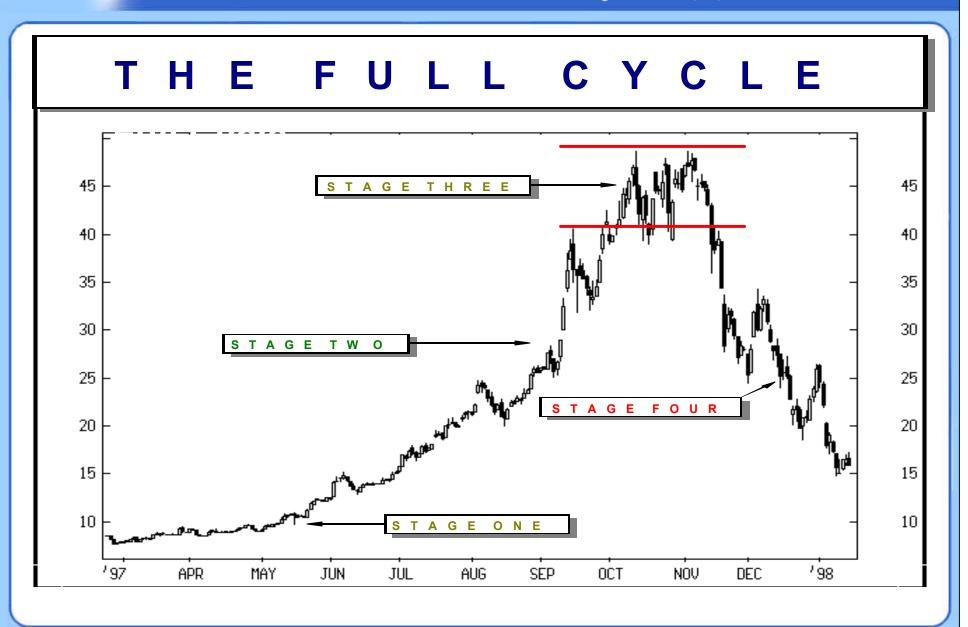


Traders who win consistently have simply learned to play the stock cycle this way

Traders who lose are unconsciously playing the stock cycle in this faulty manner

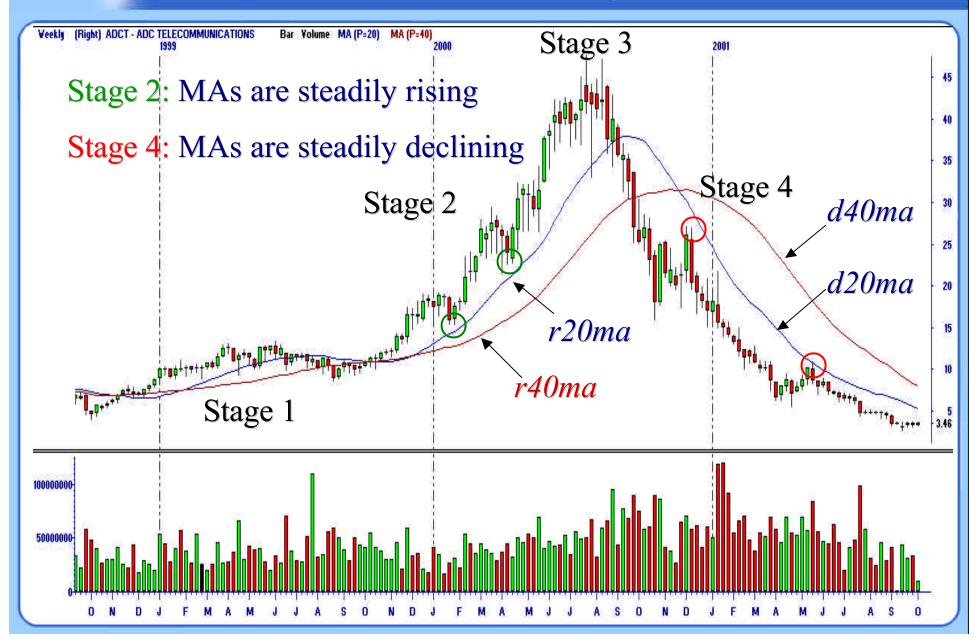


# Full Macro Cycle (1)





# Full Macro Cycle (2)



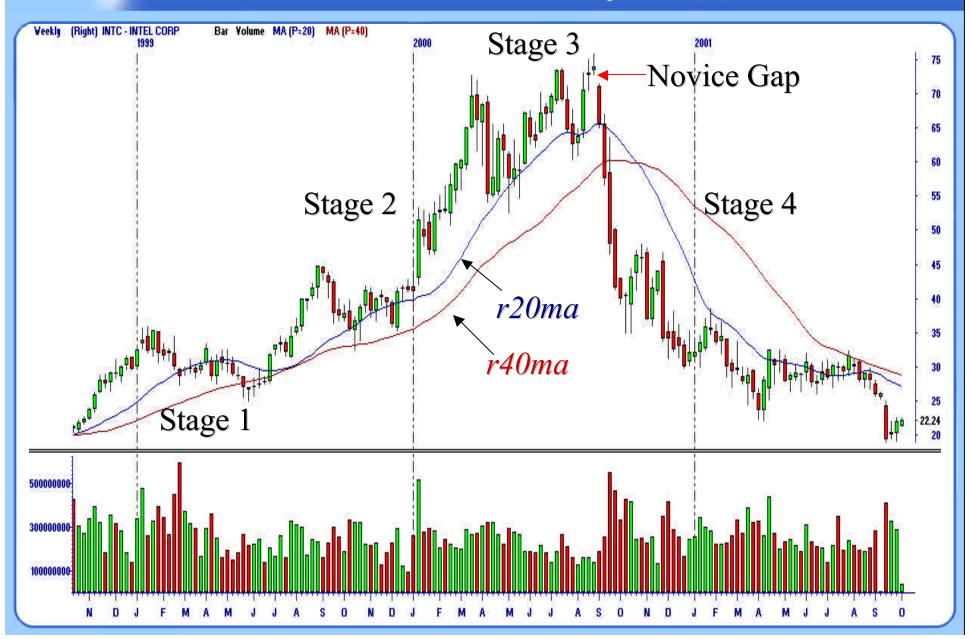


# Full Macro Cycle (3)





# Full Macro Cycle (4)





# **Important Points About the 4 Stages**

- There is only one cycle in existence. Stocks and/or the market can do nothing else but comply with this cycle. *No other movement or motion is possible*. This is the first major key to predicting stock market movement. Remember it!
- This cycle is made up of four (4) distinct stages, which in turn are driven by four (4) distinct emotions or psychological states. *The 4 stages must, and always do, occur in the same sequence*. This is also an important key to price prediction.
- Stage 1, the bottoming period, is driven by Uncertainty/Ambivalence. This is the stage during which traders are unsure and/or indifferent. The interest level is low.
- Stage 2, the bullish period, is driven by Greed. This is the stage during which traders will make the most money. The mindset that dominates Stage 2 is one that wants to be in the game, at any cost. <u>Most participants will make money during</u>

  <u>Stage 2, except those who come in too late and/or those who stay too long</u>.



# **Important Points About the 4 Stages**

- Stage 3, the topping period, is also driven by Uncertainty/Ambivalence, just as in Stage 1. During this stage, sentiment begins to change, as <u>a growing</u> <u>number of players begin to doubt the stock's (market's) ability to continue upward</u>. Other continue to think there will be no end to the bullishness.
- Stage 4, the bearish period, is driven entirely by Fear, which typically escalates or crescendos into a climax. Most players will lose money during this time. Those who have held on too long begin to exit in an attempt to keep some of their gains. Those who have entered late typically exit late; but they exit all at once, which in turn creates the climactic part of the decline.

  Once this last batch of traders exits, the worst is over.
- Important: There is only one way to lose. If a trader thoroughly understands this one way to lose, he will be more prone to avoid it.

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# Miscellaneous Points About the 4 Stages

- A stock, or the market, can only be in one of the 4 stages at any given time.
- Identifying which stage a stock is in is vital to successful trading. It helps to reduce losing trades, and adds a quality to one's decision making that is very high.
- The astute trader will make most of his profits during Stage 2 and Stage 4.
- Keep in mind that each stage calls for a specific trading strategy.
- The successful market player has a collection of approaches for each stage.

Important Note: The successful trader has tools designed specifically for Stage 2, Stage 1 & 3, and Stage 4



# Miscellaneous Points About the 4 Stages

- The 4 stages are divided by (or linked by) 4 transitional phases.
- Transitional phases tend to be the most difficult periods or points to trade. They are whippy, choppy and very volatile.
- All a trader needs to do is learn how to handle himself in each of the 4 stages.
- The highest degree of market mastery will be obtained when the trader learns how to handle the transitional phases (a, b, c & d), as well as the 4 stages.
- The entire 4-stage cycle is made up of 3 primary trends.



# **Building Block Two**

There are only three things a stock can do:

go up, go down, or

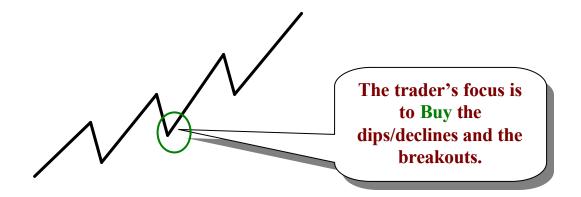
go sideways.



# **Up Trend**

Defined by a series of higher highs and higher lows

The Up trend is better known as Stage 2.





#### **Down Trend**

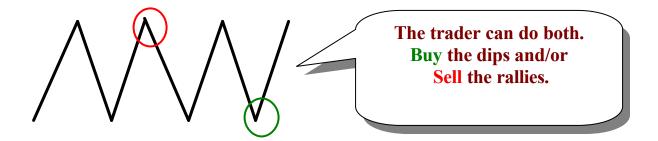
Defined by a series of <u>lower highs followed by lower lows</u>
The Downtrend is better known as Stage 4.





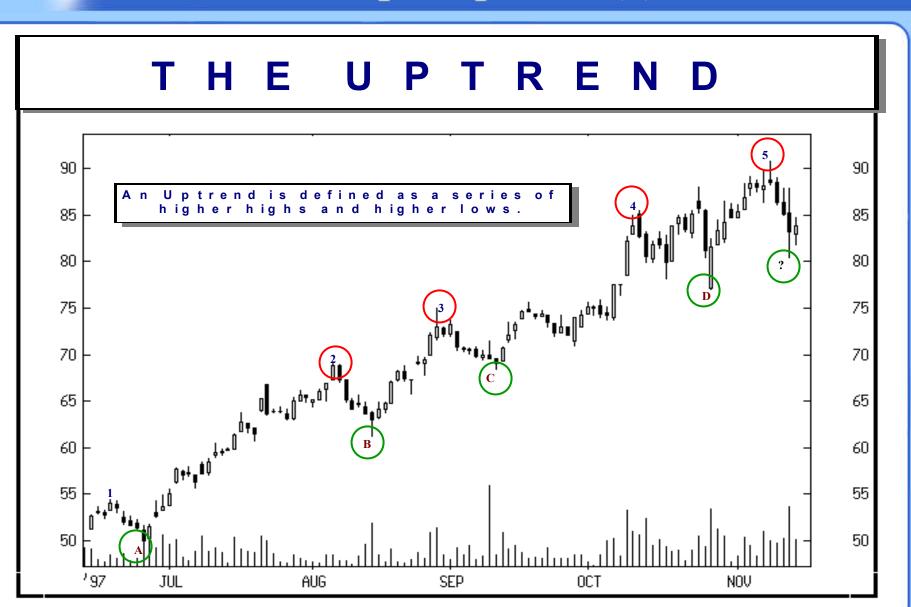
# **Sideways Trend**

Defined by a series of "<u>relatively</u>" equal highs and lows. The Sideways Trend is better known as Stage 1 & Stage 3.



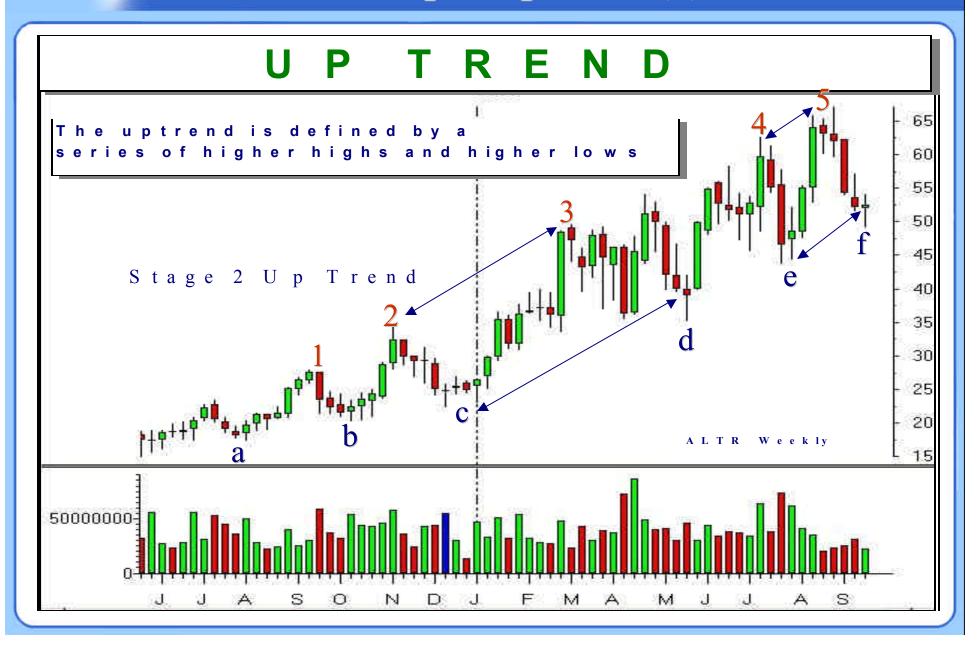


# Example Uptrend (1)



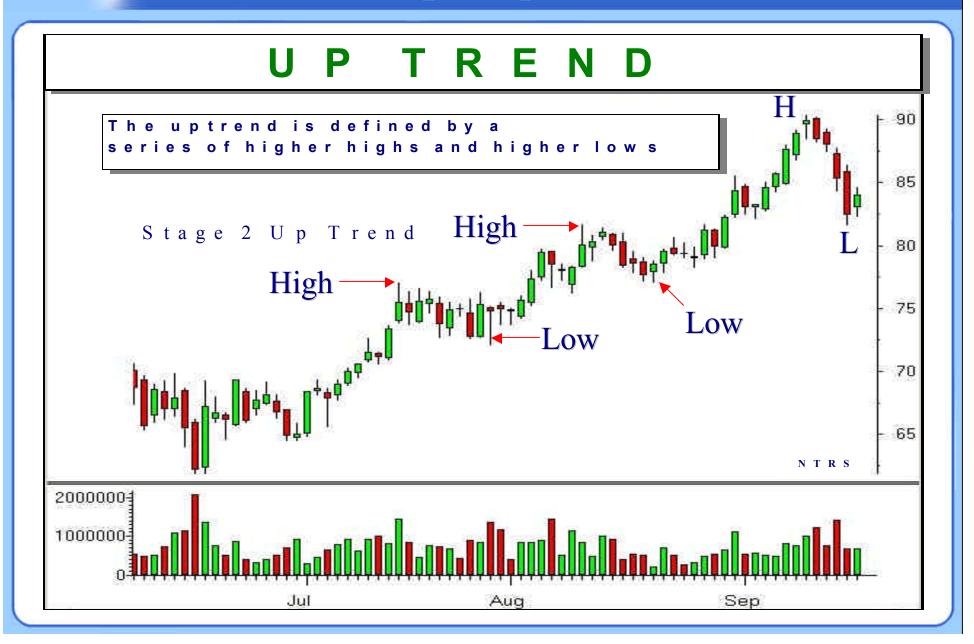


# Example Uptrend (2)



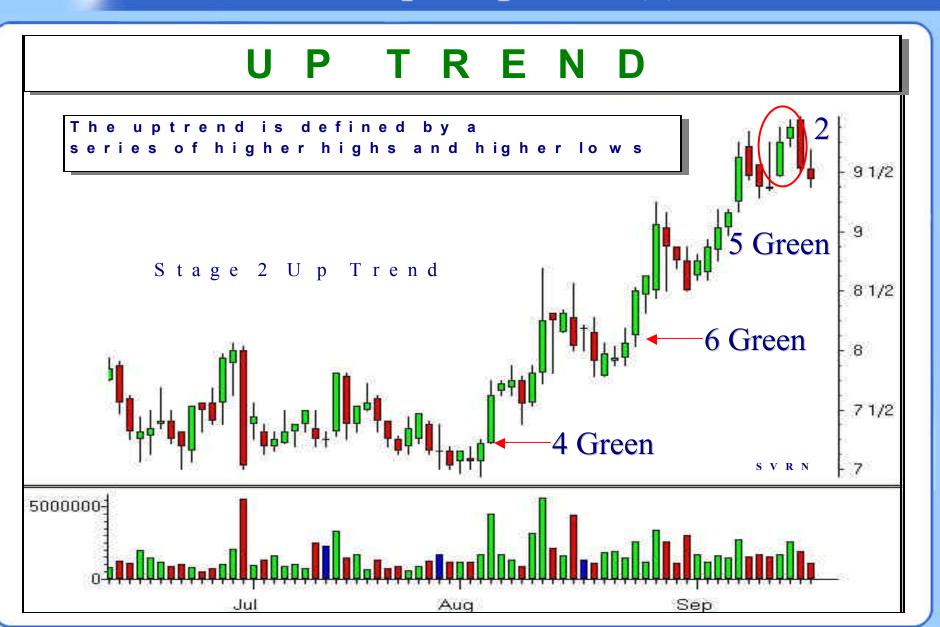


# Example Uptrend (3)



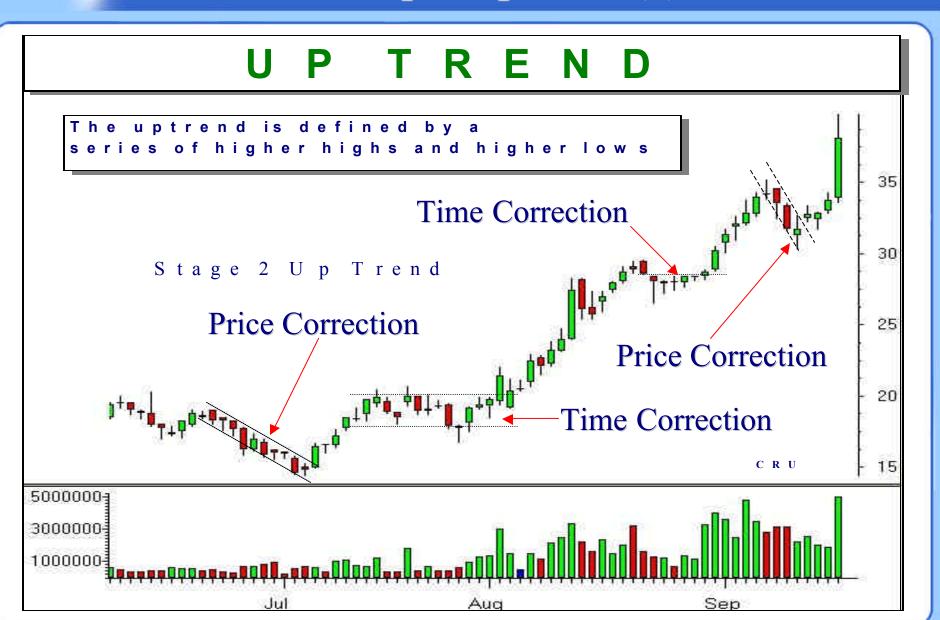


# Example Uptrend (4)



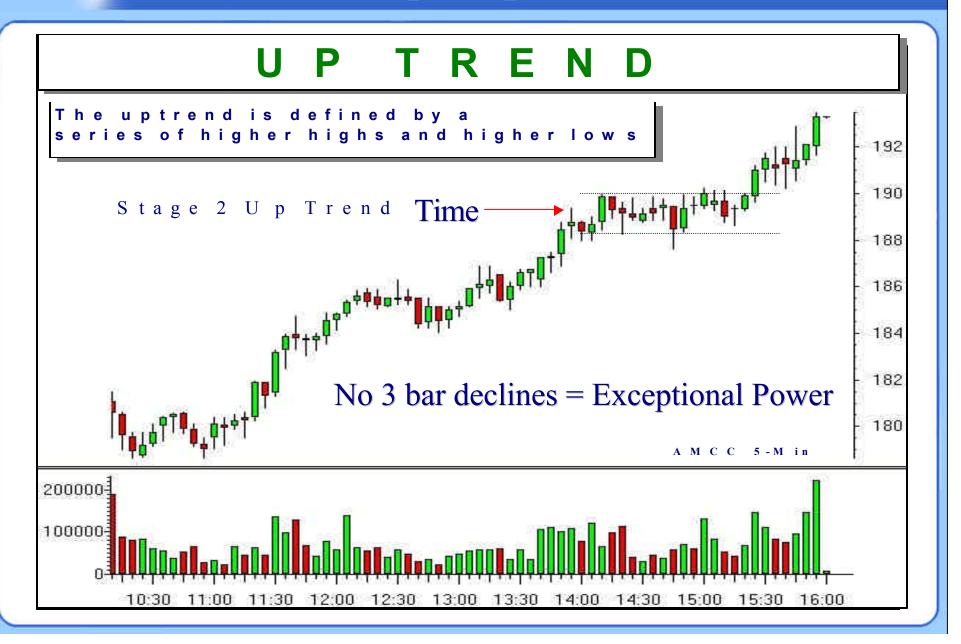


# Example Uptrend (5)



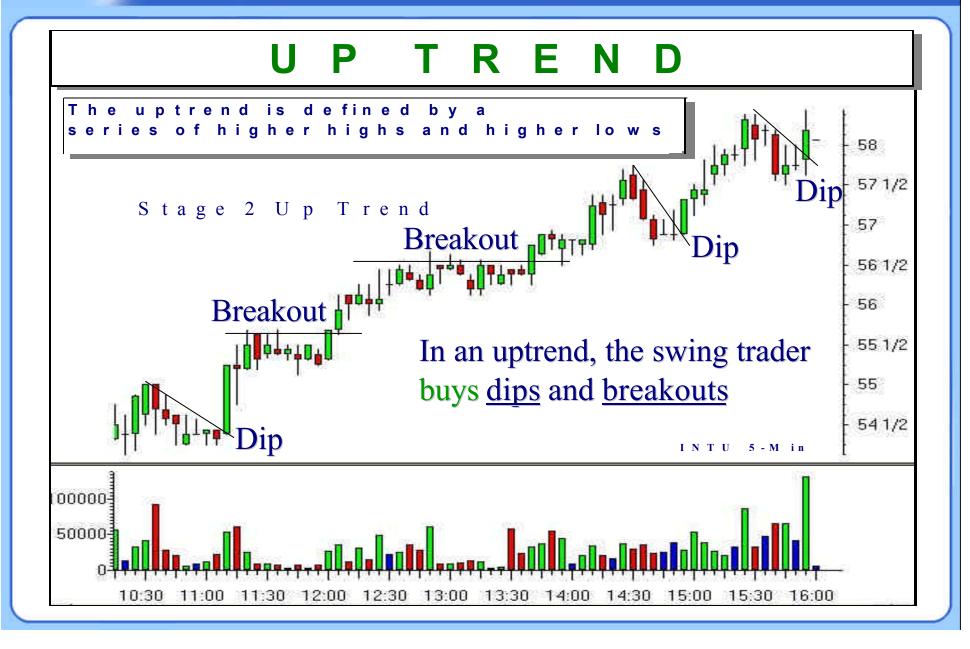


# Example Uptrend (6)





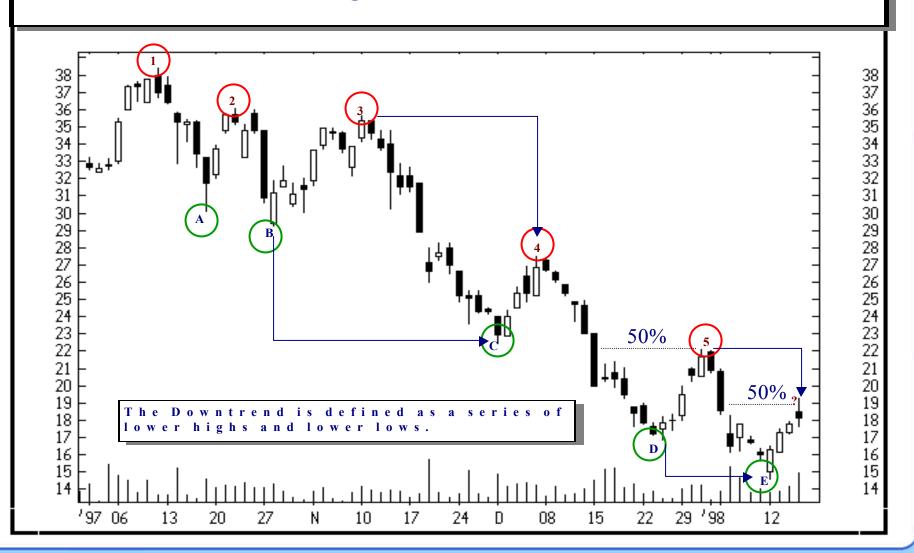
# Example Uptrend (7)





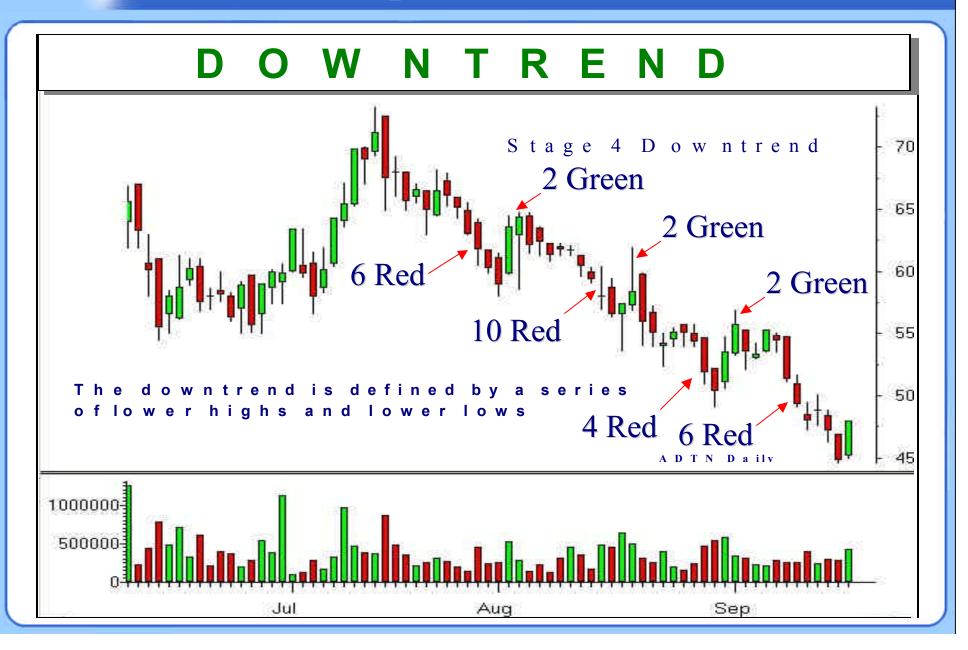
# **Example Downtrend (1)**







# **Example Downtrend (2)**



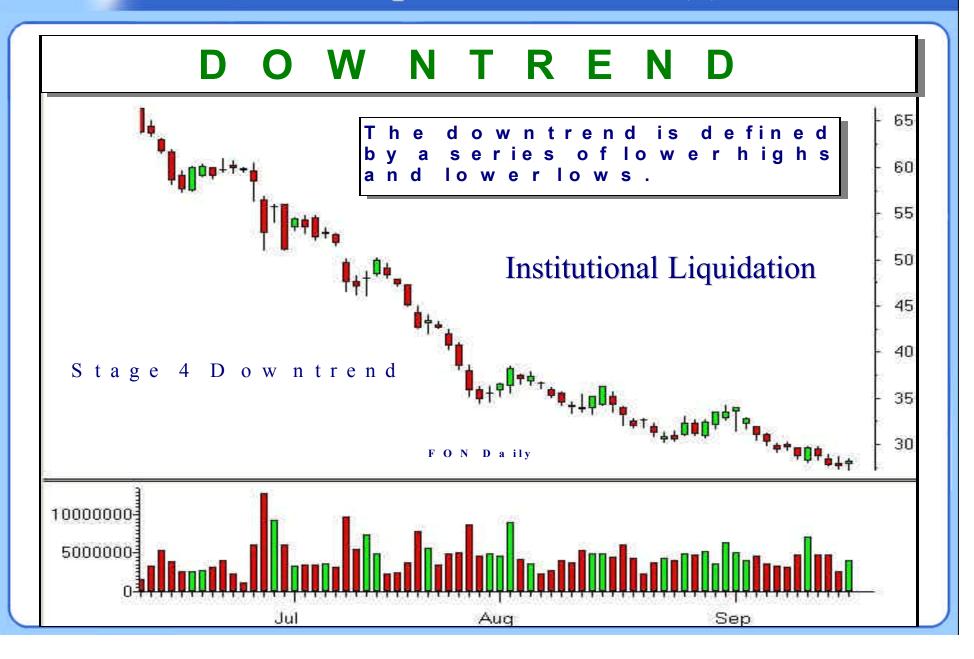


# Example Downtrend (3)





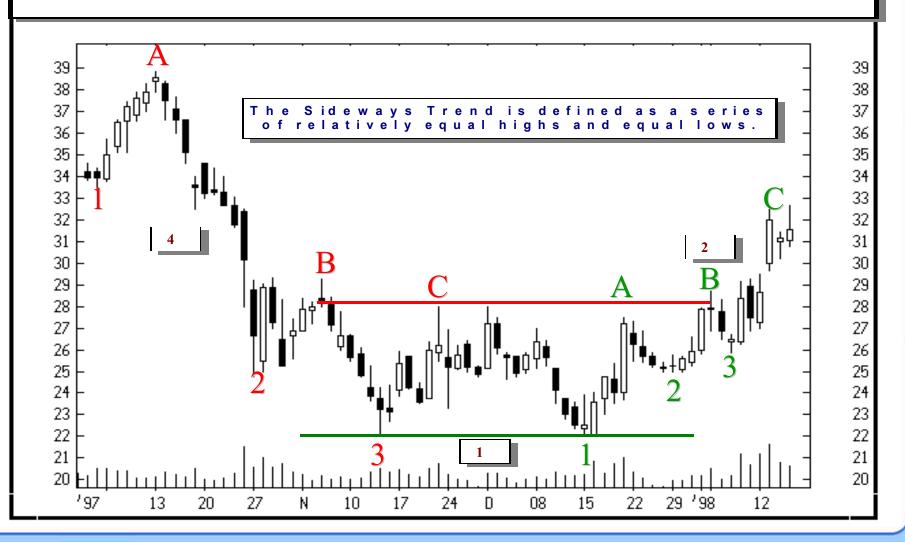
# **Example Downtrend (4)**





# **Sideways Trend (1)**





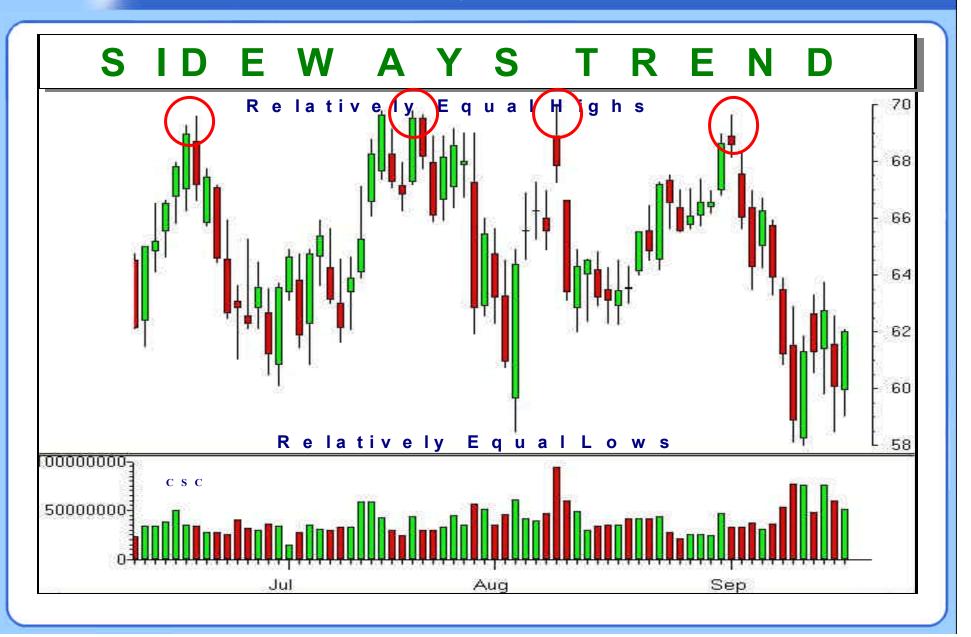


# Sideways Trend (2)





# Sideways Trend (3)





# Sideways Trend (4)

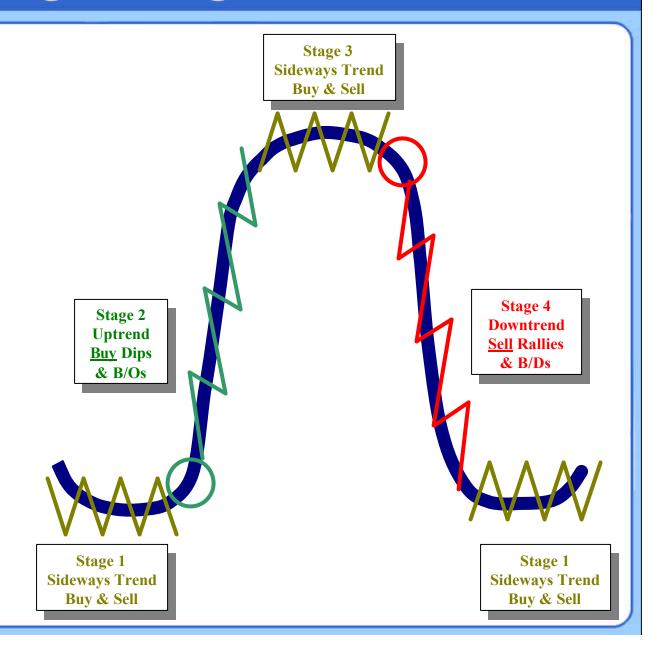


# Combining Building Blocks One and Two

There is only one Cycle or movement a stock can make. We call this the Atom.

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- This Cycle is made up of 4 stages (1, 2, 3 & 4).
- These 4 stages are made up of 3 primary trends (Up, Down & Sideways).
- Each trend should have its own matching trading actions.





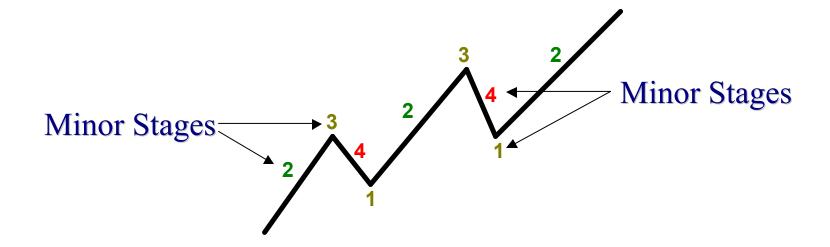
#### Part III

# Anatomy of Up & Down Trends



# The Anatomy of an Up trend – Stage 2

Minor Stage 1's = Bottoming Tails, COGs, NRBs and Novice Gaps



Major Bullish Stage 2



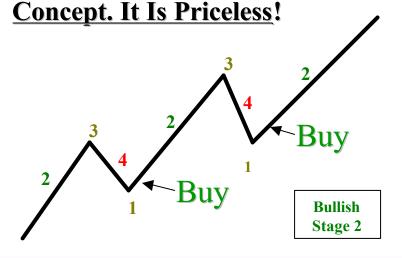
# The Anatomy of an Up trend – Stage 2

#### **Important Points**

- Note that the up trend is nothing more than a series of repetitive Stock Cycles (Atoms).
- Pristine traders can buy every dip and breakout in stage 2 up trends. The question is not "if" to buy, but "when" to buy the dip (breakout).
- While the up trend signifies that the stock is in a "Major" Stage 2, note that the up trend itself has minor stage 1s, 2s, 3s & 4s.

#### **Pristine Trading Tip:**

Pristine traders buy when the Minor 2 matches the Major 2. Herein lies the master key to stock market accuracy on the buy side. The question of "when" to buy is now answered. A buy is triggered each time there is a stage to stage "MATCH." Don't Miss This

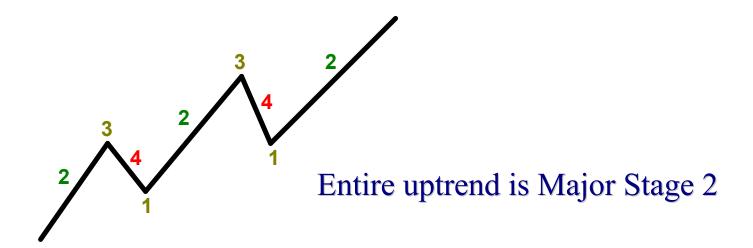




# The Anatomy of an Up trend – Stage 2

#### The buy setup develops as follows:

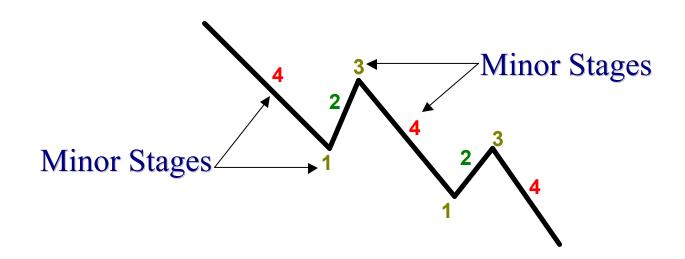
- 1) Major <u>Stage 2</u> with a minor <u>Stage 3</u> (Wait!)
- 2) Major Stage 2 with a minor Stage 4 (Wait!)
- 3) Major Stage 2 with a minor Stage 1 (Get Ready!)
- 4) Major <u>Stage 2</u> with a minor <u>Stage 2</u> (STRIKE!)





# The Anatomy of a Downtrend – Stage 4

Minor Stage 3's = Topping Tails, COGs, NRBs and Novice Gaps



Major Bearish Stage 4



# The Anatomy of a Downtrend – Stage 4

# **Important Points**

- Note that the downtrend is nothing more than a series of repetitive Stock Cycles (Atoms).
- Pristine traders can sell short every rally and breakdown in 4 down trends. The stage question is not "if" to short, but "when" to short the rally (breakdown).
- While the downtrend signifies that the stock is in a "Major" Stage 4, note that the downtrend itself has minor stage 1s, 2s, 3s & 4s.

# **Pristine Trading Tip:**

Pristine traders short when the Minor 4 matches the Major 4. Herein lies the master key to stock market accuracy on the short side. The question of "when" to short is now answered. A short is triggered each time there is a stage to stage "MATCH." Don't Miss This

**Concept. It Is Priceless!** 

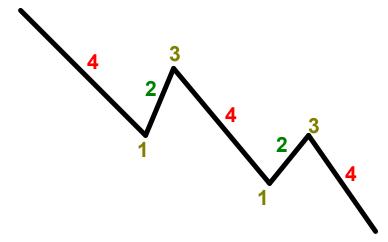




# The Anatomy of a Downtrend – Stage 4

#### The short setup develops as follows:

- 1) Major Stage 4 with a minor Stage 1 (Wait!)
- 2) Major Stage 4 with a minor Stage 2 (Wait!)
- 3) Major Stage 4 with a minor Stage 3 (Get Ready!)
- 4) Major Stage 4 with a minor Stage 4 (STRIKE!)



Entire trend is Major stage 4



#### **Part IV**

# Pristine's Master Buy and Sell Set-ups



# Pristine's Buy Setup

- The Key Buy Setup is made up of only a few basic criteria.
- This setup is the key to capturing big 1- to 5-bar trading gains on the upside.
- The trader can often use this one setup alone to buy without any other guide.



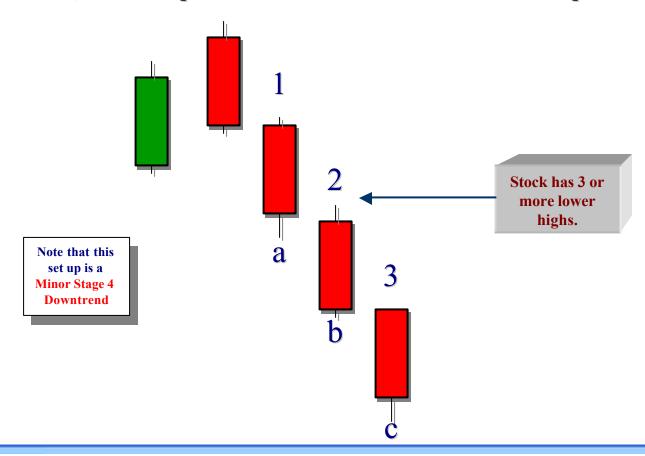
# Pristine's Key Buy Setup (PBS)

1st Criteria 3 or more consecutive lower highs (major emphasis on the highs).

**2<sup>nd</sup> Criteria** 3 or more consecutive lower lows

**3rd Criteria** 3 or more consecutive dark (red) bars.

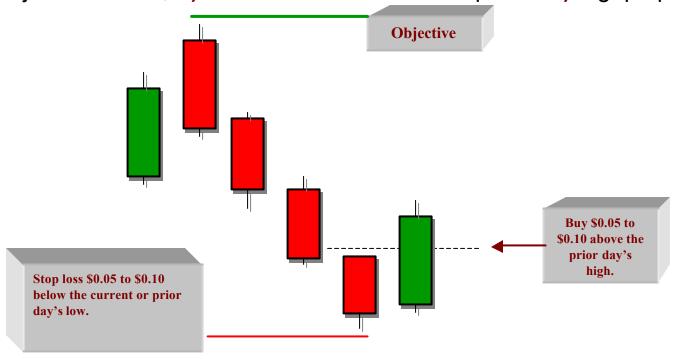
**Note:** At times, it is acceptable for the close to be above the open on the last day.





#### **Pristine's Buy Action**

- 1) Buy when the stock trades above the prior day's high, or
- 2) Buy when the stock trades above its first 30-minute high.
  - Note: Only use Buy Action 2 if the prior day's high is too far away.
- 3) Place a stop \$0.05 to \$0.10 below the entry day's low, *or* the prior day's low, *whichever is lower*.
- 4) Use a trailing stop under each prior low <u>after two complete bars</u> until a) the price objective is met, b) a reversal bar has developed or c) a gap up has occurred.





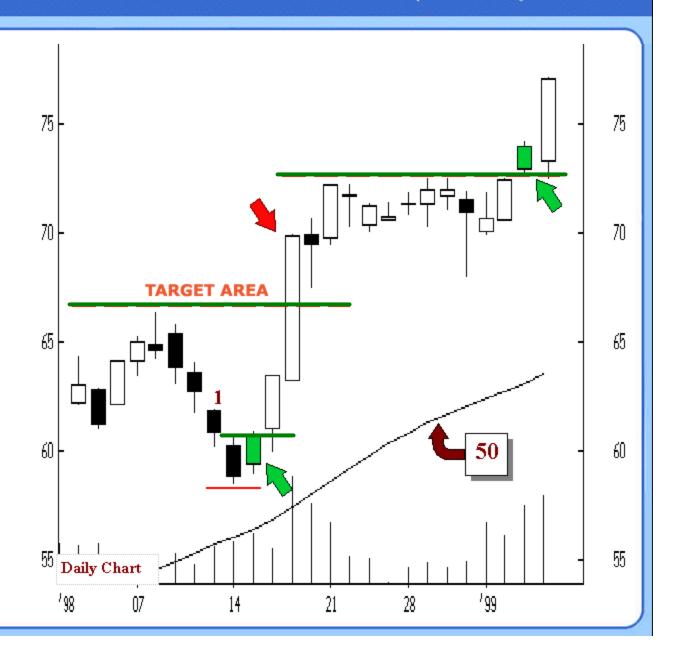
#### CHASE MANHATTAN (CMB)

This chart of CMB shows a perfect Pristine Key Buy Setup. The Green Arrow points to the buy bar. The Red Line signifies where the Pristine Trader places his stop.

#### Pristine's Key Buy Set-up

- 1) 3 Consecutive lower highs and lower lows (number 1).
- 2) Close on each day is below the open price. Exceptions can

be made either on the third day or when the pattern is perfect.





#### CHASE MANHATTAN (CMB)

The chart of CMB shows two perfect Pristine Key **Buy** Setups. The **Green Arrows** point to the **buy** bars.

The **Red Lines** signify where the Pristine Trader places his **stops**.

#### Pristine's Key Buy Set-up

- 1) 3 Consecutive lower highs and lower lows (number 1 & 2).
- 2) Close on each day is below the open price. Exceptions can be made on the third day or when the pattern is perfect.





# Pristine Buy Example (1)





#### **Swing Trading Chart**





#### Pristine's Key Short Setup (PSS)

- The Key Short Setup is made up of only a few basic criteria.
- This setup is the key to capturing big 2- to 5-day trading gains on the downside.
- The trader can often use this one setup alone to short without any other guide to trade the markets.



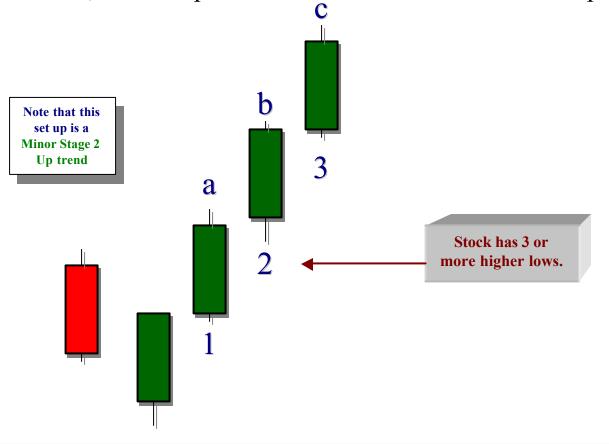
# Pristine's Key Short Setup (PSS)

1st Criteria 3 or more consecutive higher lows. (major emphasis on the lows).

2<sup>nd</sup> Criteria 3 or more consecutive higher highs.

**3rd Criteria** 3 or more consecutive light (green) bars.

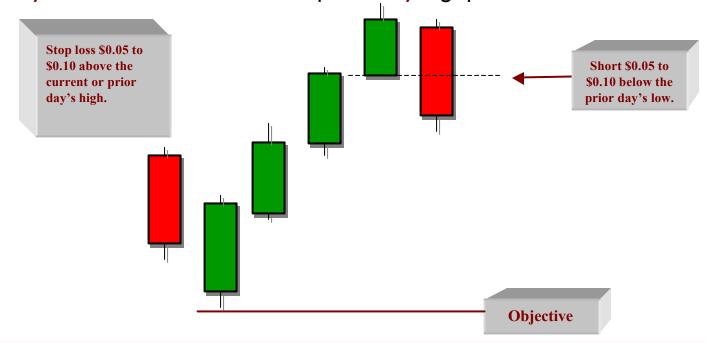
Note: At times, it is acceptable for the close to be below the open on the last day.





#### **Pristine's Short Action**

- 1) Short when the stock trades below the prior day's low, or
- 2) Short when the stock trades below its first 30-minute low.
  - **Note:** Only use Short Action 2 if the prior day's low is too far away.
- **3)** Place a stop \$0.05 to \$0.10 above the entry day's high, *or* the prior day's high, *whichever is higher*. Traders with a very low threshold for pain should use the entry day's high.
- 4) Use a trailing stop above each prior day's high until a) the price objective is met,b) a reversal bar has developed or c) a gap down has occurred.





# **Pristine Sell Set-up (PSS)**





# **Pristine Sell Set-up (PSS)**





### **Pristine Sell Set-up (PSS)**

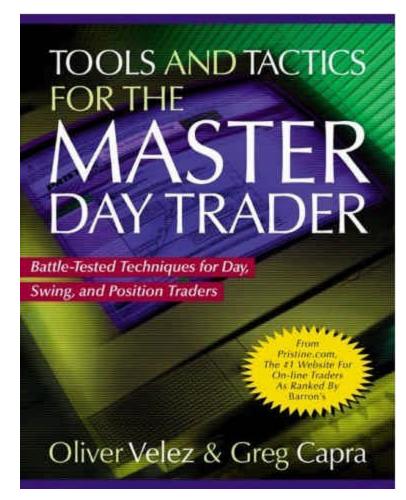




#### **Tools & Tactics – A Must Read**

A Japanese proverb says, "If you wish to know the road, inquire of those who have traveled it." The authors of Tools and Tactics for the Master Trader clearly know the road. Their unique insights, trading tactics and powerful tools, so enjoyably presented, make this a book that belongs on every trader's shelf.

Steve Nison, CMT - Author of Japanese Candlestick Charting Techniques





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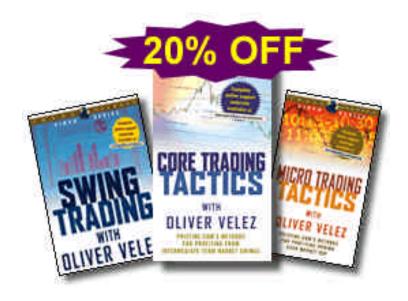




#### **Pristine Video Collection**

# For a list of other Pristine videos, visit:

http://www.pristine.com/newvideo core.htm





#### **Pristine Seminars**

#### Pristine Educational Eyents

DATE

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The Pristine Free Online 1.8.2 Day Mentorship 2 Week In-House International Testimonials Method™ Events Seminars Seminars Programs Boot Camps Training Seminars

PRISTINE
Educational
Events

FULL SCHEDULE OF ALL PRISTINE EVENTS: AUGUST | SEPTEMBER | OCTOBER

#### CALENDAR OF EVENTS

#### 1 & 2 DAY SEMINARS (DOMESTIC)

LOCATION

White Plains, NY

PRICE

FREE

\$695

\$1,995

FREE

\$1,995

\$1,995

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More Info

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Trading Fundamentals - The First Step August 11 White Plains, NY **Towards Trading Mastery** August 12 - 13 Intraday Trading Tools and Tactics White Plains, NY **Developing a Master Trading Plan** August 23 Irvine, CA August 24 - 25 Trading The Pristine Method™ Irvine, CA August 26 - 27 Intraday Trading Tools and Tactics Irvine, CA

Developing a Master Trading Plan

EVENT (DESCRIPTION)

September 7 <u>Developing a Master Trading Plan</u> Miami, FL <u>FREE More Info</u> <u>Register</u> September 8 - 9 <u>Trading The Pristine Method™</u> Miami, FL \$1,995 More Info Register

September 14 <u>Developing a Master Trading Plan</u> San Mateo , CA FREE

September 15 - Trading The Pristine Method™ San Mateo, CA \$1,995 More Info Register

January 14 The Simple Art of Trading Using The Pristine Method™ Ft. Lauderdale, FL \$995 More Info Register

#### SEMINAR DESCRIPTIONS



# Pristine's Swing Trading Tactics Manual

# Pristine's Swing Trading Tactics Manual is available for download at:

www.pristine.com/swing.htm

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