

A Profesional Trader Was Just A Rookie Trader That Learned The Rules of The Jungle... A Wealthy Trader Was A Systems

Junkie Who Became A Jungle Guide



# More Fun More Freedom More Money

### The Forex Trading Manifesto

It's what we all want isn't it? More money with less stress and in less time?

The frustrating part is, most people never really get it... it seems that you're just spending more time, getting more stressed and making *less* money.

So what's the problem? Is it that traders are just stupid? OR that success is just for a few elite few? Are there some "intangibles" that the successful investor owns that the unsuccessful investor does not? Is it just a lack of a really great trading system, indicator or "secret news feed"?

Well, that's what this Trading Manifesto is all about - pulling back the curtain, in a way.

### The Wizard

The single biggest 'secret' to you getting successful lies in a most unusual place...

It lies in the land of Oz (you know, the Wizard of Oz... the movie?). Follow me here.

In Oz, Dorothy, (the main character) gets sent on a quest by the "Wizard". This Wizard guy is supposed to have the secret for Dorothy getting what she wants (sound familiar?). During this quest she meets some very unusual characters, takes them on as travel companions, kills a witch, finds some ruby slippers and then meets back up with the Wizard.

But now things are different. Now Dorothy has seen the puppet show - she knows that there is "more than meets the eye." Now Dorothy is prepared for what happens next - the "reveal" of a lifetime.

And, just like Dorothy, you have got to be prepared for the "reveal". I promise, this reveal will - just like it did for Dorothy - radically and completely change your perception forever.

### Preparation, Life, And Death

In 1992 I completed one of the most mind-numbingly difficult physical and mental feats known to man - US Special Forces Selection. This is 4 weeks of intense exercise, mental gymnastics and sleep deprivation to boot. The school had told me that there was no real way to prepare for the course, and you know what? They were 100% correct.

Although I was running 5 miles in the morning, biking another 15 miles (with an extra 80lbs on my back), then alternating running 2 miles and climbing a mile of stairs (all in the same day, mind you) - I was unprepared for Selection.

Was I out of shape? Hardly. I could have given world-class Tri-Athletes a run for their money (except for that swimming part...).

I was simply going into a different environment. The **landscape** during Selection was radically different.

Trading is a lot like that. You can sit back, read an e-book, browse some video - and things just seem to "click". Trades just flow one into another...

And then you push the button - for real this time. You've got money at risk. That Profit and Loss is showing **real** money that you can make... or lose.

Go ahead, admit it. You have freaked out, frozen, maybe even panicked. Every tick against you was like a red-hot poker jabbing into your gut. And the profits... those seemed like a huge lottery windfall.

But what happens when financial freedom - or ruin - is tied to each little move in price? What happens when you are confronted with the unlimited possibilities of the market - and the reality of your trading skills.

Let's just say that bad stuff happens... really bad stuff.

Making 10%, 15%, 22% or more each month is possible, but that's not what I want to talk to you about. I want to show you the power in...

#### Getting Rich S - L - O - W - L - Y

Now before you puke, or shut me off. . . let me explain.

Here's what I've learned after personally coaching hundreds of traders and teaching hundreds more in seminars across the country: When we see numbers like "Breakthrough Trading System Up 94% in Six Months" or "New 'Insider' Trading System Makes 22% a month" thrown around the numbers **lose their real meaning!** What does it look like to be up 94% every six months, or 22% a month, for that matter? I'm glad you asked!

On the next page is a model example of just such a system. It will show you the **hypothetical** returns if you could make 22% month in and month out.

Starting Capital		\$10,000.00			
Rate of Return		22%			
Month					Gets the greed glands going, doesn't it?
1	\$	10,060.00	13	\$ 109,374.47	Your eye drops right to the \$974,707.00
2	\$	12,273.20	14	\$ 133,436.85	and before you know it you start spending
3	\$	14,973.30	15	\$ 162,792.96	the cash and dreaming of financial
4	\$	18,267.43	16	\$ 198,607.41	freedom.
5	\$	22,286.27	17	\$ 242,301.04	
6	\$	27,189.24	18	\$ 295,607.26	
7	\$	33,170.88	19	\$ 360,640.86	
8	\$	40,468.47	20	439,981.85	
9	\$	49,371.53	21	\$ 536,777.86	acts of "brass balls" to hang on to your
10	\$	60,233.27	22	\$ 654,868.99	winners or cut your losers.
11	\$	73,484.59	23	\$ 798,940.17	
12	\$	89,651.20	24	\$ 974,707.00	

Or is it simply "cutting your losses and letting your winners run?" Sure, and if it really is that easy, why isn't your account balance reflecting these numbers?

Could there be something "rotten in Denmark?"

Let me say here, up front, (and before I really get going) that I'm sure this document will piss some people off - and that's good. Those folks should be pissed, because while they may have good intentions, these types of examples only fuel the desires of hard-working men and women - without giving them realistic tools to make those dreams reality.

And that, my friend, is what this little book is all about - giving you the tools to make your dreams of financial freedom a reality.

### Making A Million Dollars Is Easy Keepin' It's The Hard Part

So if the above example isn't realistic for most traders, what is? Maybe a better question is, "If it isn't it a realistic goal for traders, **how** can I realistically make my millions?"

Before I get to those two questions, you're going to have to agree to let me hold of on answering them in a short 2-3 paragraph explanation. It is going to take a little of your time, but I promise to keep it as brief as possible.

So here's the plan: I'm going to show you an example of a trading series I did live for my Members and coaching groups. I was showing them a simple way to get refocused on what makes trading work-thinking in terms of probablilities. Kind of like a bookie, or a Blackjack table breaking Las Vegas card-counter would.

Starting Capital<br/>Rate of Return\$1,000.00<br/>6%It's also a great example of the power in getting<br/>rich.Month1 \$1,060.00<br/>2 \$1,123.60<br/>3 \$1,191.02<br/>4 \$1,262.48<br/>5 \$1,338.23The only difference was the 6% was made in a two<br/>week period, not a month. In the spirit of<br/>fairness, I wanted to use very conservative numbers<br/>- just so you can see the power of what this<br/>Manifesto is all about.

We're going to keep this example as the base for the rest of our numbersbut we're also going to build on it as we go along, so stick with me!

Think of trading like a puzzle. When you first start out, you look for the easy pieces-the edges. That's because you can quickly find-and join-like pieces.

AS you build on the edges, the picture becomes clearer-which leads to faster and faster building; until the last few pieces which are virtually effortless.

So let's start with the #2 question I get from traders

6 \$1,418.52

#### The Grubstake

"How much money do I need to start with to be successful?"

I'll answer with a little exercise I give to all of my 1-on-1 coaching clients. Fortunately, you can do it in less than 30 seconds - without getting off of your chair.

Picture in your mind the amount of money you could gather into your hand (or hands), walk out into the street and set on fire - without the least bit of worry, strain or your spouse shrieking "Are you \*(&^% crazy?!". That is what you need to start trading with to be successful.



This little mental movie gets two very popular reactions: 1. "You've got to be kidding. How can I make any money with that?" 2. "You must be an idiot."

Let's deal with popular reaction #1 "I can't make money with that" (I can't help with #2)

First off, you're not trying to make a million bucks with that money. You're **freeing yourself from the stress, fear and anxiety that comes from trading money you can't lose.** Remember, we're going for the edges of the puzzle-the easy stuff. And picking this number is <u>the</u> easiest decision you'll have to make.

Let's say your answer was just \$200. Most people would not (and resonably so) consciously expect to make \$100,000 (or more) their first year of trading with such a small grubstake. But, if you're honest, you'd admit that the *hope* that would happen is lurking just below the surface.

And it's that hope that gets you stuck in losing positions, unable to pull the trigger on a loss, fearing that if you do take the loss you're somehow farther away from your goal of financial freedom.

So what's the solution? If it is your **hope** that is actually causing your deepest **fears** to come true right before your eyes, how can you break free of the cycle? Do you throw away the hope of ever making a living trading - of ever living that Trader's Life?

Well, that really depends on a few financially life-saving choices choices I'm going to cover in the next few moments. Right now, however, I'll give you the simple answer (and leave the explanation for the next

The answer is in **how** you use that \$200. **Trading Skills** That \$200 (or \$500, or \$3,300, \$12,832 or Professional Rookie whatever) needs to be used so you can learn the **skills** of trading. The money, the financial freedom, the Trader's Life -Proper Entries Indicator Setall of that comes **after** you have the and Exits ups skills to go get it. Solid Money Picking exits at Management random Think about it - can you approach a professional football (or soccer for you If it doesn't Focus on correcting miswork-chuck it only four, but my kid is showing a lot of and buy antakes promise. How about you give me a \$20 other course million contract for him to play for you?"

You would be laughed out of the office - or worse! Why?

Because there is no way on earth a four year old can have the skills needed to play professional sports. Now, 10 years ago, the same thing could be said of high school students - there is no way they have the skills to compete on a world class level. Today, that's not only possible, it is being duplicated over and over and over.

Is it the food? Good genetics? Maybe both.

I would also say it is better coaching and coaching techniques. These kids are working hard to learn the **skills** needed to compete in one of the most cut-throat competitive arenas in the world - and they're doing it at an early age.

Why are you any different? Aren't you trying to make "professional grade" © 2006 The Forex Jungle Guide ? www.ForexJungleGuide.com Page 6

few pages).

fans out there) team and say; "I know he's

profits in a highly competitive, risky and cut-throat environment? Don't you think you'd better learn the fundamentals before you try the trading equivalent of an "X-out" passing play? (or a bicycle kick, again for you soccer (football) fans)

Rumor has it that Vince Lombardi (a famous American football coach) would start every pre-season training camp with the phrase ...

### "This Is A Football."

Remember, these are battle-hardened professional football players - not a bunch of "first-timers"! So why on earth would he start off with such a kindergarten-quality statement? (the answer reveals why he was so successful as a coach and how you can effortlessly duplicate the results in anything you choose to do.)

Because it was a **fundamental fact of the game** – the single, core, fundamental fact of every aspect of every minute of playing time.

So what is the single, core, fundamental fact of trading?

# Supply and Demand The Hidden Force Of The Markets

How many times have you heard "for every buyer there is a seller"? While true it is only giving you **part** of the story. Sure, if an order to buy is filled a seller is on the other side. But what you'll miss (unless you're careful to look "behind the curtain") are the underlying mechanics of that sale and subsequent purchase.

### How To Tell If Price Is Going Up. . . Guaranteed

MMID	Bid	HSize	Time	MMID	Ask	HSize	Time
CM	188150	0	22:16:22	ODSE	88170	0	22:16:22
FXDD	88150	0	22:16:23	GFT	88180	0	22:16:21
FXCM	82150+	0	22:16:24	CM	88180	0	22:16:22
NEDS	88140	0	22:16:19	FXDD	88180	0	22:16:23
GFT	88140	0	22:16:21	NEDS	88190	0	22:16:19
COES	88140	0	22:16:22	COES	88190	0	22:16:22
GAIN	88140	0	22:16:22	GAIN	88190	0	22:16:22
ODSE	88140	0	22:16:22	SBD	88190	0	22:16:26
SBD	88140	0	22:16:26	FXCM	82200+	0	22:16:24
DS	88140	0	22:16:31	LICP	82200+	0	22:16:30
LICP	8130-	0	22:16:30	SBZA	88230	0	22:16:31
SBZA	88130	0	22:16:31	DS	88240	0	22:16:31
Published by eSignal (www.esignal.com)							

Take a look at the picture to the left. The two columns represent a bank's "book." All buy and sell orders are represented there - with some stops mixed in for good measure. Notice that I said these are orders, specifically customer orders.

Now, can the bank **artificially** move price down to scoop up sell orders, then spike price up to fill buy orders? Sure. But clients would catch on very quickly and would either move their business elsewhere, sue their pants off or get the government to come and pound on their head for them.

There is another reason - one I believe is <u>more powerful</u> and will unlock the mysterious movements of all actively traded markets.

The reason is: the bank would take on significant risk of loss moving price that way. Why? I'm glad you asked!

Because there may be *undeclared* sell orders at those levels - there may be supply. Of course the opposite is true. The bank wouldn't want to move price to fill buy orders because there may be undeclared buy orders at those levels - there may be demand.

I have to digress for a moment and give you my definition of supply and demand.



**Demand** is the decision to buy expressed as an order, with the intent to get filled and hold a position.

**Supply** is the decision to sell expressed as an order, with the intent to get filled and hold a position.

Again, there isn't space to fully explain these two concepts, but to put it into a bite-sized chunk: Market-makers (like banks and brokers) know and respect these hidden forces in the market and, therefore, don't try to monkey with the system.

(at least too much)

So, how do we "mere mortals" get our fingers on the pulse of the market's supply and demand? One way is to watch what I call "activity levels" - not to be confused with volume. See, in the Forex market, we can't get figures on exact traded volume, we can only see the activity by looking at the total number of transactions. But, even without the actual traded volume, we can see if a particular bar or price level attracted high activity.

#### How To Tell If The Market Will Keep Going UP (or Down)

Let me put this bluntly. The market can not, under any circumstances, go up unless demand exists for that market. Likewise, the market can not

under any circumstances, go down - unless supply exists for that market.

Also, a market will not keep going up (or keep going down) unless demand (or supply) is being applied **consistently**.

So, let me give you two very easy ways to spot a potential end to a move:

These are by no means a <u>complete</u> list. The market gives us more than two scenarios. But these are the fundamentals - the building blocks, if you will, for understanding the fundamental law of supply and demand. (remember, build the edges first and the rest of the picture comes crystal clear quickly and effortlessly)

These two simple rules complement *any* trading plan. I don't care if you trade Gann, Fibonacci, News, or any of the 40 indicators (like moving averages or MACD) out there.

- 1. Does the bar close above/below the mid point (half-way between the high and low of the bar)?
  - a. If it does, the move might continue, watch the next bar.
  - b. If it doesn't, watch the next bar
- 2. Does the next bar close above/ below the prior close AND the midpoint?
  - c. If it does, the move might continue, keep watching.
  - d. If it doesn't, the move might be over

This concept of supply and demand and follow through will help you stay on for the big moves plus help keep your positions from getting over-run

And, because you're focusing on the only core law of any actively traded market, they complement any and every technical or fundamental analysis in existence.

Let's face it, your indicator might be saying "Over sold" or "Over bot" but if there is overwhelming supply or demand - that market is going to keep going. Leaving you dazed, confused and ready to quit.

That's not to say, of course, that you should throw your indicators into the trash-they do serve a purpose. Try to think of your indicator like a "dummy light". (you know, the one in your car that tells you the gas tank is almost empty) When you see that light - that's when you look at the gauge... and then for a filling station!

Indicators work the same way. They're a great catalyst to get you focus on a market's inner supply and demand - **at the right** 

#### time, and not one moment sooner.

Before we dive into one of the most overlooked "secrets" of successful traders, let's bring back our example of the slow road to riches:

				This is the account after 6 months			
Starting Capital Rate of Return		\$1,000.00 6%		making just 6% a month in "Net Profits".			
Month	6%	Month	8%				
1 \$1	,060.00	7	\$1,532.00	What if you applied the above			
2 \$1	,123.60	8	\$1,654.56	principles of supply and demand and			
3 \$1	,191.02	9	\$1,786.93	improved your system just 2% over the			
4 \$1	,262.48	10	\$1,929.88	next few months?			
5 \$1	,338.23	11	\$2,084.27				
6 \$1	,418.52	12	\$2,251.01	Notice something amazing here. In the			
				first 6 months, the hypothetical			
				account made \$418.32.			

The second 6 months the account was up \$832.48, **a** 200% change! I'll save you the time of reading it again-a 2% improvement meant a 200% increase in performance over time. And we've only added a single fundamental strategy, with a very small improvement. (remember, we're trying to get rich s-1-o-w-1-y...)

### "If You Keep Staring At That, You Might Go Blind"

Here's another secret mis-understood by rookies, but capitalized on by successful traders world-wide: Trade when there is a reason to trade.

Sounds almost stupid, doesn't it? But don't miss the deeper wisdom there.

The successful traders I know don't just casually "look at charts." They're not just staring at the screen - for one very important reason: They'll start giving away money!

TimeNewsLondon OpenPopular Govern-	The best times to trade are when we have the largest number of possible people to take the other side of the trade. As you can see from the chart to the left, I break these down into two main categories, or events.
London Close ment announce- NY Close ments	Time based events are daily opportunities to make trades and help to cut down your "screen time" to the bare-bones minimum. News based events are often monthly (sometimes quarterly) events that

help to focus trades on the "big picture" and the possible trend.

### The Best Days To Trade Are Scheduled Often Months In Advance

Of course, I'm talking about news. This isn't a big shock. . . Well this might come as a shock to my long-time Members. That's because I've been saying for years that I didn't trade news - nor did I follow the dates of scheduled news announcements.

Why the change? You can bet it isn't just because "everyone says you should trade the news", believe me - when I hear the words "everyone" (especially when it comes to the markets) I look to do the opposite.

The reason is because most people trade news the wrong way.

And, because they trade the wrong way, there are piles of money left on the table.

Now, here's how most guys are trying to trade news announcements: Everybody piles into a chat room or on a teleconference line and waits for the announcement. Just prior to the number coming out, someone will give the "divergence" - meaning how much different the actual number has to be off in order to have a viable trade. Then they're counting on a super-fast broker connection, small spreads and honest reporting to make the trade a winner.

Now, this **can** work. But if that is the only thing you've got in your bag of tricks - you're in **big, big, big trouble.** That's because *any* market will close down loopholes tighter than Fort Knox - just after everyone piling in the door to try and grab their piece of the pie.

So you can bet that the current state of "news trading" is going to go byebye very, very quickly.

Here are two ways you can actually use the market **against** the brokers - instead of being at the mercy of them.

Now, I'd be a jerk for not giving you a partial list of

- By understanding that the big-time professional traders can not under any circumstances buy when the market is going up or sell when the market is going down. This means that you'll usually see the market heading *down* just before a bullish announcement is going to hit. (I know that implies the big professional traders have the information before the "general public")
- You can straddle the market. This can be done with options, with futures (or options on the futures) or with a highly correlated market. Basically, you're betting that the market will move *big* in one direction or the other – keyword *big*.

the big movers, and I will. But first, let's stop for a minute and take another look at our hypothetical trading account. Remember, we had made 6% on our money each of the first six months, then 8% the second six months.

Niether of these assumes an increased position size, just added opportunities in the market.

Starting Ca	pital	\$1,000.00	
Rate of Ret	urn	6%	
Month	6%	Month	8%
1	\$1,060.00	7	\$1,532.00
2	\$1,123.60	8	\$1,654.56
3	\$\$1,191.02	9	\$1,786.93
4	\$1,262.48	10	\$1,929.88
5	\$1,338.23	11	\$2,084.27
6	\$\$1,418.52	12	\$2,251.01

Let's take a look at the results from adding just a 1% improvement by focusing our trading on the best times to trade: Month 12 ended with \$2,251.01 in the account. Month 18, \$3775.17 a difference of \$1,524.16 **a shocking 183% increase.** I'll say it again so you don't have to re-read it - a 1% improvement means a **183% gain** in total profits!

I don't believe it unrealistic to think that virtually **any** trading system would improve using these types of techniques - especially when we're only looking for a 1% - 2% improvement.

Starting C Rate of R		\$1,000.00	9%
Month	9%		
	13 \$ 2,453.60		
	14 \$ 2,674.43		
	15 \$ 2,915.13		
	16 \$ 3,177.49		
	17 \$ 3,463.46		
	18 \$ 3,775.17		

However some would say a 377% increase in 18 months is **astronomical.** And implying that these are typical results would get me thrown in jail if I didn't say the following: These are *hypothetical and above average* results and your results can, and probably will, differ. These results don't take into account slippage, commissions (if any), fees or stupid brokers.

Not to mention, trading this way is very, very risky - especially when you're trading "half cocked" with just a few pieces of the puzzle (it is still risky when you have the whole puzzle, a map and a guide, but you knew that already).

Just so we don't get lost in these big numbers, let's try to understand what's going on in a way that helps us to make more money.

Remember our first example where we took a look at what would happen with a 22% return each month? In that example, the account was up a mind-

numbing 9,747% in two years.

That's just bloody outrageous and it's no wonder your "B.S." detector was going off like the leak detectors on the Titanic.

I haven't seen, met or even heard about a trader making that kind of money in two years **without** a huge, raging one-way market, massive leverage <u>and a</u> good dose of luck.

I'll let you in on a secret. It is not directly related to trading, but it should help you in this whole process: It is impossible to sell two things - work and prevention. (I told you some folks would be pissed with what I'm revealing to you)

And what we're talking about here is **work**. You can't just sit back, pop a few lines on your chart and wake up rich with my methods - but you've got a better chance of making it in the <u>long-run</u> than the guy trying the "hit and miss" method of financial freedom.

### How The 1% of the Top 2% Make Their Money

"There are only about a half dozen things that make 80% of the difference in any area of our lives." Let's get back to the market catalysts - better known as the news. The best releases to trade (based on my personal observation and from talking with other traders) are:

Non-Farm Payroll FOMC interest rate changes (also applies to other central banks) Retail Sales Consumer Confidence ISM Manufacturing Index Gross Domestic Production (GDP)

Why are these news items so important? For two reasons: 1. Because other traders *think* they're important and 2. Because they represent how well the US economy is doing. Bad economy, bad for the dollar.

And, because they're so important to big dumb trading houses, as well as big smart trading houses, you can bet that there will be plenty of action for the day - and often beyond.

If you're looking to take your profits quickly, here is the best way to "stack the deck" in your favor:

- Track 30 minute and 60 minute ranges for the last 6 months of announcements. Never expect more than the "normal"
- Track "announcement overlap". This is where you might see a UK announcement (like housing numbers) on the same day as the GDP. You're looking for patterns, especially when both numbers are in the

same direction (both negative or both positive)

These numbers are so important, I give my Newsletter subscsribers a monthly video explaining (in great detail) these techniques. When you really get these types of stats down - you can become laser accurate at picking the turning points.

If you're looking to hold the position for a few days (or weeks) you'll want to focus mostly on the first three numbers on the above list (FOMC, Non-Farm Payroll and Retail Sales) these numbers will have a lasting effect on the market. Here's what you'll want to track:

- Track the move <u>2 days</u>, <u>3 days</u> and <u>5 days</u> after the announcement. This will help you identify patterns to trade
  and tell you if you've missed the move.
- Keep up on which announcements are getting play in the headlines after the actual announcement. Traders watch the news and are effected by it just like you are.
- Watch for a 'primary' and 'secondary' effect with announcements. For example, you might find that the Retail Sales figures cause the market to move - and when the Consumer Confidence number comes out, it has a 'booster' effect; much like the Space Shuttle. To get into space, the rocket needs the initial thrust (the announcement) but will also need a booster to get it all the way.

Here's another big secret that will probably make most rookie traders squirm - the worse the fill, the better your trade. Now don't go off the deep end here, I'm not talking about getting in late (or early) or just throwing darts and hoping to win. What I'm talking about is a natural function of being right - and the market makers hate for you to be right.

And that's why you're going to have to "pay up" for the privilege of being right. And the opposite is true. The worse your fill when trying to get out - the worse the situation.

That is because the market makers know you're getting squeezed and are going to make you "pay up" yet again! (hopefully you're starting to get just how big the deck is "stacked" against you?)

Listen, the pros know what makes you and me tick - they know which mental buttons to 'push'. Any chance they get, you can bet they will be pushing them, trying to get you to do something foolish (or downright stupid). All in the name of taking your money and putting

it into their pocket.

And that's why I tell my private coaching groups and 1-on-1 clients that, when you strip away the `non-essential essentials', what you have left is 100% mental.

### Billionaires, Millionaires and Paupers Everybody Gets The Same Treatment

Follow me here ... When you pull the trigger on a trade, what happens next?

You wait. And wait... and wait. . . For someone **else** to do **something**.

It doesn't matter if you're trading 100 **Billion** dollars or 100 dollars! Once you have 'placed your bet' you are waiting on the market. Even that much-popularized George Sorros trade (where he made a Billion dollars in a single day) involved Gorge placing his bet - then taking a powder. And if the market was going to go against him - there was precious little he (or anyone else) could do about it but get out of the way!

"A problem can not be solved with the same consciousness that created it." Albert Einstein So if all we can do is wait, then managing the position is going to involve our strategy - and how we are **perceiving** that strategy. To put it another way, you have to be able to actually see what is happening - not what you **want or hope to have happen!** 

Because when you start to see what you want to see - that's when you're headed for trouble.

"It's like I couldn't stop myself - I just had to get in! And when the market went against me - I was paralyzed. All I could do was watch the market go down again and again... until I finally closed the trade nearly wiped out"

In my 1-on-1 sessions and coaching groups, everyone gets a detailed plan for combating these types of situations. I don't have space here to give you the full plan, but I can give you the core steps to blasting through these situations - and even ripping them out of your life forever.

- Most traders don't even realize when they're about to commit what I call one of the "7 Deadly Sins" of trading they're not consiously aware of it at least. Get 'hip' to when you are starting to slide down the slippery slope and you're 90% of the way to perfecting your mental game plan.
- Develop a "parachute strategy" a simple, but set in stone, plan for getting out of the market when you realize you have made a
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# The 7 "Deadly Trading Sins"

- 1. Getting in too late because of hesitation (lack of trust)
- 2. Getting in too soon (lack of trust).
- 3. Calculating a stop, but then ignoring the stop and hoping the trade will "just come back to break even".
- 4. Not calculating the stop at all.
- 5. Watching a winner turn into a loss without taking any profit.
- 6. Moving a stop up so close to the market, you get stopped out – only to watch price move in your direction
- 7. "Bail out" on a winner, watching the market continue in your direction.

Just knowing what the most common mistakes are is a long, long way from getting rid of them - and getting on the road to financial freedom.

You have to consistently focus on correcting the mistake before it has a change to force you into yet another bad position.

The way to do that is a very simple tool I cal the 20 Trade Segment. And, as the name implies, you're going to be working with 20 trades at a time.

But here's the twist - while you are making the trades, you need to record more than just the profit or loss and size of the trade. You've also got to record what you're thinking and feeling.

That's because you want to infuse your trading (and your thoughts) with the same things that professionals do - probabilities. But not just odds like "My system wins 80% of the time." That's rookie thinking. (I've seen systems that win 90% of the time lose money. . .). You're going to be focusing on the fact that success lies in the fact that you have an edge in the market - much like a casino.

### Making Money Like Al Capone

What the mob (and later big corporations, arguably the same thing) understood was if all they had was a little itty-bitty edge - they "Become a possibilitarian. No matter how dark things seem to be or actually are, raise your sights and see possibilities - always see them, for they're always there."

**Norman Vincent Peale** 

could win big over time. And in the market, we get to act like the casino house! We get to pick the rules, how much can be bet and (to a limited extent) who will be playing.

What you'll discover by focusing on probabilities - rather than just "my system wins 60% of the time) - your stress levels can drop big-time. That's because you're not worried about the next trade You're going to start thinking like a successful, professional trader. And by focusing on just 20 trades at a time, you'll be able to m

focus on the probabilities of trading. If this sounds overly simple, I challenge you to give it a shot for 20 trades and see what happens

# Skyrocket The Results Of Your Business

As I mentioned at the beginning of this manifesto, I am entering into a trading agreement that is forcing me to adjust my coaching timeline. I will be partnering with two other traders geared towards bigger and more established investors - with a very high buy-in (probably high 6 or 7 figures) Our projections show that this new fund will take the majority of my time and therefore new clients to my coaching program will no longer get the opportunity to work with me personally.

In order to complete the systemization of my coaching program, I've decided to offer my personal coaching one last time as part of an 11 week program. That means what I've covered with my older clients over a year, I will cover with my last personal clients in just 11 weeks. You'll have opportunity to make gains in just eleven weeks that other people take years to implement.

This program is certainly not for everyone, it will be intense and we wil be working very closely together. Since I will be working with each client individually, the program will have a very real limit on the number of people accepted and it won't be sold at bargain basement prices either.

In the next 2 weeks I'l be releasing more details about the 11 week Forex Jungle Training Intensive. I'll also provide you with a bunch of videos and other content to help those people who won't ever get the chance to have me work with them personally.

Keep your eyes peeled for any messages from me over the next few weeks because the ideas I'm releasing will be very valuable to your trading success.

## More Fun, More Freedom, More Money

You're only 2 weeks away from a business explosion.

On October 5th 2006 the doors to the Forex Jungle Training program will crack open wide enough to allow a select few into the eleven week program. It will be one of the defining moments of your life.

Stay Tuned,

Maceo Jourdan

# UPDATE

PS - I am starting to get a lot of flack from fellow traders who feel this report could hurt their businesses. There is actually a group who are attempting to block me from getting other list owners to mail this manifesto out. I really don't want to see that happen, because it will mean many struggling internet marketers will just continue in their quest for the non-existent "Holy Grail" simply because they don't know there is an alternative. If you've benefited at all from this report please help me out.

You can help me in two ways: 1. I have installed a tell a friend script to make it really easy for you to help me spread the word and at the same time help your friends - please go there right now and fight alongside me in changing the way the internet trading community thinks.

2. By going to my blog and posting your comments you can help others understand why they need to get their hands on this report. Please go to and tell the world what you think of this document.